

What is APiC?

Aboriginal Participation in Construction (APiC) is a NSW Government policy designed to encourage the construction industry to create opportunities for Aboriginal people, Aboriginal owned businesses and Aboriginal communities. APiC applies to most construction contracts over \$1 million. The key mandatory requirement of APiC is that a minimum of 1.5% of the total awarded contract value, minus exclusions, is directed to Aboriginal employment and training.

Roads and Maritime Services is committed to ensuring that its contractors and suppliers meet their APiC obligations. This factsheet has been developed to assist Aboriginal business owners become officially recognised and join prequalification schemes.

What does this mean for me?

The APiC policy means that more opportunities are being created for Aboriginal owned businesses. If you are Aboriginal and own at least 50% of a relevant company, then your business may benefit from these opportunities.

What is an Aboriginal business?

Under the APiC definition, you are an eligible Aboriginal business if certified or registered with Supply Nation, the NSW Indigenous Chamber of Commerce, or another organisation representing Aboriginal owned businesses.

What kinds of businesses can apply?

Aboriginal owned businesses that supply goods, materials, works or services across any stage of the construction industry supply chain may apply. This includes any of the following:

- Roadworks, bridgeworks or related construction services
- Providing raw materials and material fabrication services
- Plant and equipment hire
- Cleaning and maintenance services
- Professional services to the construction project such as management consulting, insurance and IT
- Professional engineering services such as project management, surveying, engineering design, work health and safety, cultural awareness training, cultural heritage and environmental assessments.

As well as officially recognising Aboriginal owned businesses, these organisations help government and industry bodies connect with Aboriginal owned businesses. Visit Supply Nation <https://supplynation.org.au/> and/or Indigenous Chamber of Commerce <https://nswicc.com.au/> for more information.

I'm officially recognised as an Aboriginal owned business, what do I need to do now?

In order to receive work from NSW Government contracts your company needs to be on a prequalification scheme. You may be able to apply for a number of schemes depending on the nature of your business. Your company should identify itself as a recognised Aboriginal owned business when providing a business profile or lodging an application. You should also register to receive tender information for upcoming projects through the NSW government eTender portal - rms.work/etender.

I've applied for a prequalification scheme and registered to receive tender information. How will I get work?

To get work for your business you can either lodge a tender submission or seek work on an existing Roads and Maritime project. Tender submissions should be competitive and follow the standard tender process. See tender.nsw.gov.au for more information. If you would like to be involved in an existing project, you can contact the Head Contractor.

Head contractors may engage Supply Nation or the Indigenous Chamber of Commerce to help them find relevant Aboriginal owned businesses. In these situations, building good relationships with head contractors, Supply Nation and the NSW Indigenous Chamber of Commerce will help to raise the profile of your business.

More questions?

Please visit the following:

- Roads and Maritime Services page on APiC rms.work/apic
- APiC page on the ProcurePoint website: rms.work/apicportal
- Contact APiC@rms.nsw.gov.au